

Special Pricing and Discount Information for Marine Stores

Retail Prices are shown below. The standard discount for approved marine stores, with minimum order of \$1,000 Retail, total per order, is 40%.

- For Bulk orders totaling \$5,000 Retail, discount is 43% per order
- For Bulk orders totaling \$10,000 Retail, discount is 48% per order

DORI POLE PENNANT SYSTEM PRODUCTS	
19' Three-Piece Pole only	Retail: \$115.95
13.5' Mid Rise Two-Piece Pole only	Retail: \$ 88.95
12' JR (Junior) Two-Piece Pole only	Retail: \$ 47.50
Pennants – all stock pennants	Retail: Same as current quantity pricing
Custom-printed design pennants available	Ask for quote
DORI FLAGPOLE PRODUCTS	
19' Dori Flagpole, without flag	Retail: \$ 95.00
Top Dori Flagpole Section with Flag Rings*	Retail: \$ 54.00
Dori Flagpole Flag Ring Kit, Two Rings & Carabiners	Retail: \$ 19.50
US Flag, 3x5 Nylon	Retail: \$ 49.00
Canada Flag 3x5 Nylon	Retail: \$ 54.00
HARDWARE & ACCESSORIES	
Ground Stake (for 3-piece, 2 piece & Dori Flagpole)	Retail: \$ 21.95
Ground Sleeve (for 3-piece, 2 piece & Dori Flagpole)	Retail: \$ 8.50
Wheel Stand	Retail: \$ 52.95
Dock Mount Kit	Retail: \$ 83.95
Dock Mounting Bracket (2" OD tube not included)	Retail: \$ 15.95
Dock Pole Bushing (for customer's 2" aluminum tube)	Retail: \$ 14.95
Raft Mount – for JR Poles only	Retail: \$ 23.95
Pontoon/Rail Mount Kits	Retail: \$129.50
Replacement Hardware Parts	Refer to website

*Replaces the top section of a Dori Pole, turns the Dori Pole into a Dori Flagpole (does not include the Dori Pole Swiveling Yolk).

Let us help you get a good start with your Dori Pole inventory and take advantage of Dori Pole's growing popularity. Here are a couple packages to get the product into your store.

The "Sample Starter Package"

Special one-time 50% discount pricing for complete package (Allows you to show your customers and test your market)

Poles:

- 12 – 19' Three-Piece Poles – for 14' or 8' Pennants
- 10 – 13.5' Mid-Rise Poles – for 8' Pennants
- 8 – 12' JR Junior poles (.5" diameter fiberglass) – for 8' Pennants

Pennants:

Pennant quantities, colors and styles are per your choice. The following quantities are suggestions.

- 4 – 14' Pennants, solid colors (you choose)*
- 2 – 14' Pennants, two-color "Collegiate" colors (you choose)**
- 6 – 14' Pennants, Patriotic
- 8 – 8' Pennants, solid colors (you choose)*
- 2 – 8' Pennants, two-color "Collegiate" colors (you choose)**
- 8 – 8' Pennants, Patriotic

Installation Hardware:

- 16 – Dock Mount Kits
- 8 – Ground Stakes
- 8 – Raft Mounts (for JR pole)

Total Retail Value of the Sample Package = **\$6,165.80** + *Shipping* + *applicable taxes*

One-time discount opportunity of 50% off = **\$3,082.90** + *Shipping* + *applicable taxes*

What color pennants are the most popular to start your program?

* For solid colors, popularity varies somewhat by regions, but overall, the most popular are:

Canada Red, O.G. Blue, Royal Blue, FM Yellow, Irish Green & White.

** For the two-color collegiate, those depend on location but currently we see:

O.B. Blue & Daffodil (maize), Irish Green & White, Canada Red & White.

The "Mini Sample Starter Package"

This version is half of all of the above products, which makes the final discounted cost as follows:

Total Retail Value of the Mini Package = **\$3,082.90** + *Shipping* + *applicable taxes*

One-time discount opportunity of 50% off = **\$1541.45** + *Shipping* + *applicable taxes*

Please note: The above two Starter Packages are ONE-TIME OFFERS. Please pick one and let's get you on the road to some fun sales! Wholesale purchases after picking one of the above will be at regular discounts.